



23422 Malibu Colony Rd #98

Other

23422 Malibu Colony Rd #98, Malibu, CA, 90265

Susan Monus
+1 310-663-1554





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Price: \$ 20,500,000

MLS #: 22-188017



NUMBER OF
BEDS

5



NUMBER OF
BATHROOMS

4



IN SQ. FT.
AREA

4,455



IN ACRES
LOT

0.2



PROPERTY AGE
YEAR BUILT

1963

Malibu Colony! Located within the desirable Malibu Colony gated community, on a sandy section of Malibu Colony beach, a rare offering is on the market for the first time in nearly 20 years. With its beach front pool and shabby chic decor, this charming Cape Cod offers the ultimate Malibu experience. Be it a vacation destination or year-round retreat, this five-bedroom residence provides serene, seaside accommodations that instantly capture your emotions. The open floor plan offers several sitting areas to entertain, dine, relax or watch TV. The charming kitchen allows the home or visiting chef to work their magic in an inviting environment. The generous primary suite pleasantly pampers with its two sitting areas, office area, spectacular ocean views, spacious bath and walk-in closet. Visiting family or guests can enjoy the privacy of separate bedrooms connected by a common sitting area. The large third level guest suite has skylights and impressive space for lounging away from the central entertaining hub of the home. Entertain friends or relax on the spacious, Saltillo-tiled beach front patio, complete with dining and lounging areas or relax inside the Spanish tile accented pool. Experience the ultimate Malibu Colony lifestyle in this Malibu Colony gem.



Susan Monus

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'Malibu is the Riviera of the United States.'

- Susan Monus, quoted in a Los Angeles Times front page article about the strength of the summer leasing market in Malibu. Susan Monus stands for success. Susan was the No. 1 agent in the Malibu office in 2021 and ranked No. 5 in Greater Los Angeles. As a member of Coldwell Banker Realty's prestigious International Luxury Auxiliary, Susan is an ambassador of luxury living, opening doors every day for leaders in business, politics, sports, and entertainment. She puts the best interests of her clients first and tenaciously protects them. Her reputation and relationships are just as important as any real estate transaction. A big part of her success is a business built on repeat clients and referrals. She always conducts business with uncompromising integrity, utmost discretion, and steadfast commitment. She is an innovative marketer, a savvy negotiator, and a problem solver. As a result, she is a top Malibu real estate agent, and has been one for 30 years. In 2021, In 2020, she once again reached the prestigious Society of Excellence, the highest level of achievement for Coldwell Banker. As one of Coldwell Banker's most successful realtors, Susan has been on the Top 100 list yearly (out of approximately 4,000 realtors) since 1995 for Coldwell Banker agents in Southern California. She is also top 1% internationally for sales. Susan has consistently provided her clients with highly personalized service and individual attention. She has helped them successfully close on hundreds of Malibu beach homes and Malibu estates, whether buying or selling them. She treats her clients with respect and with the understanding that buying

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and selling a home is one of the most significant financial decisions they will make. Susan has sold several of the most expensive homes in Malibu, luxury Malibu beach and land-side estates, ranging from \$17 million to \$30 million. Recently, Susan was ranked in the Wall Street Journal's list of top 250 agents in the United States for gross dollar volume. Susan has the highest reputation for integrity amongst the prestigious real estate community. Her clients are local, national, and international. They demand a high level of service and Susan provides it with dedication and sophistication. She has a loyal following of people with whom she does repeat business-the real test of stellar performance. It is evident to all who know her that Susan really cares about the satisfaction of her clients. Ask almost anyone in Malibu and they will tell you Susan is the 'hardest working, most passionate' realtor in town. She is a skilled listener and communicator who works tirelessly for her clients to get them the top dollar when selling their luxury Malibu estate or when buying their Malibu dream home. Susan's strong work ethic coupled with her seasoned experience and entrepreneurial spirit make her an incomparable partner in fulfilling your every real estate need. BUSINESS BACKGROUND Upon graduating from the University of Pennsylvania, where she studied business and sociology, Susan worked in New York in the publishing industry at Fortune magazine and in the advertising industry at Grey Advertising. Then, she moved to San Francisco, where she worked in a tax-leveraged leasing business before becoming a real estate agent. Susan was ranked the Number 1 agent in her company prior to moving to Malibu in 1990. Susan's extensive business and corporate experience have contributed to her success and outstanding representation. THE ART OF NEGOTIATION Susan makes deals happen. She has the intangible qualities necessary in an agent to bridge the gap between buyer and seller and successfully navigate the transaction. Her ability to read the nuances of a client and adapt to the situation is what makes her a unique and accomplished agent.

Languages I speak

- English

I can advise you on:

- Luxury Homes
- Buyer Representation
- New Construction
- Global Luxury
- Vacation Homes

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